



PKPCARGO



CARGO
TRANSPORT



FREIGHT
FORWARDING
SERVICE



TERMINALS



PKP CARGO GROUP YOUR LOGISTICS PARTNER

INTERMODAL
TRANSPORT



20 years
of
PKP
CARGO





PKP CARGO GROUP COMPANIES PROVIDING FREIGHT LOGISTICS SERVICES:

- ➡ PKP CARGO S.A.
- ➡ PKP CARGO CONNECT SP. Z O.O.
- ➡ PKP CARGO TERMINALE SP. Z O.O.
- ➡ PKP CARGO INTERNATIONAL A.S.

For many years, the PKP CARGO Group has been connecting major centers on the industrial map of Poland, offering comprehensive logistics services on the East-West and North-South routes.

The Group's services are purchased by companies operating in various industries – from mining and metallurgy to construction, chemicals, wood processing, food production and processing, to automotive. The PKP CARGO Group offers its customers intermodal services, freight forwarding (domestic and international), terminal, siding and traction services, and repair and maintenance of rolling stock. The Group consistently keeps developing its logistics potential not only in the Baltic Sea region, but also within the corridor leading from the North Sea to the Adriatic Sea. It provides independent freight transport services in Poland, the Czech Republic, Slovakia, Germany, Austria, the Netherlands, Hungary, Lithuania and Slovenia.

TRANSPORT POTENTIAL



OVER **2 100** LOCOMOTIVES



OVER **58 000** WAGONS

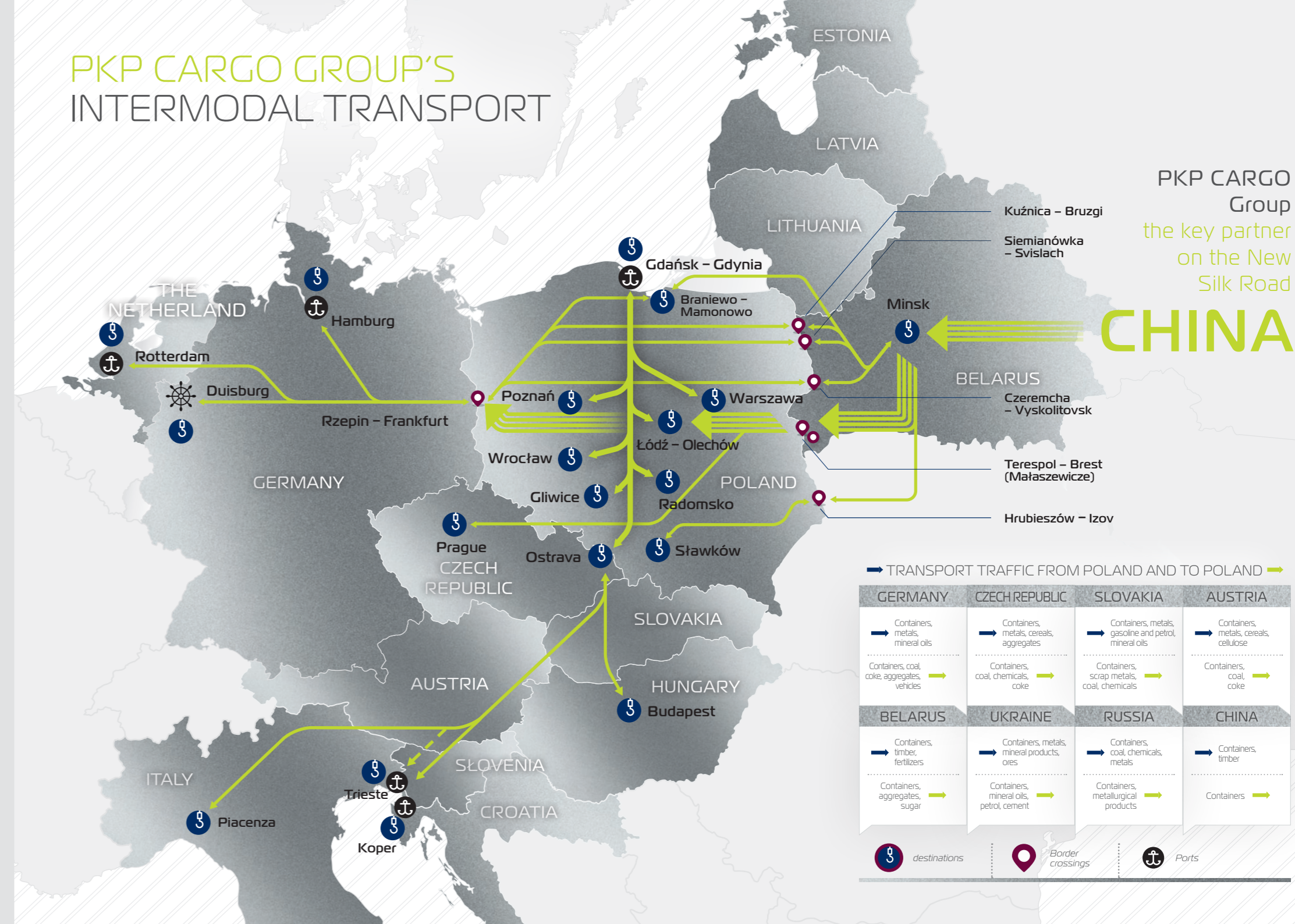


OVER **650** TRAINS on train tracks per day

PKP CARGO S.A. provides independently intermodal transport services to Germany, the Netherlands, the Czech Republic, Austria and Slovakia, and within the PKP CARGO Group, also to Hungary and Slovenia. In cooperation with its foreign subcontractors, PKP CARGO S.A. also arrange the freight transport services to other European countries.

The Group's business proposals are customized on an as-needed basis. The Group offers ALL-IN services, including freight forwarding, customs clearance, transshipment and delivery to the end buyer.

PKP CARGO GROUP'S INTERMODAL TRANSPORT



PKP CARGO Group the key partner on the New Silk Road

CHINA

➡ TRANSPORT TRAFFIC FROM POLAND AND TO POLAND

GERMANY	CZECH REPUBLIC	SLOVAKIA	AUSTRIA
Containers, metals, mineral oils	Containers, metals, cereals, aggregates	Containers, metals, gasoline and petrol, mineral oils	Containers, metals, cereals, cellulose
Containers, coal, coke, aggregates, vehicles	Containers, coal, chemicals, coke	Containers, scrap metals, coal, chemicals	Containers, coal, coke
BELARUS	UKRAINE	RUSSIA	CHINA
Containers, timber, fertilizers	Containers, metals, mineral products, ores	Containers, coal, chemicals, metals	Containers, timber
Containers, aggregates, sugar	Containers, mineral oils, petrol, cement	Containers, metallurgical products	Containers

(\$) destinations | (Pin) Border crossings | (Anchor) Ports



PKP CARGO S.A. is a leading rail freight operator in Poland and the European Union.

The company provides comprehensive and professional management of an integrated chain of logistics services. It consistently solidifies its presence in Central and Southern Europe, striving to **serve logistic chains on routes spanning the Baltic Sea, the Adriatic Sea and the North Sea**, and on the **New Silk Road**. The convenient intersection of transportation routes (**East-West and North-South**) enables Poland to play the role of a **logistics hub and a distribution center handling the exchange of goods between Europe, China and other destinations**. Initiatives pursued by PKP CARGO are aimed at building lasting economic ties between the countries of the region. This is attested to by the continuous growth of intermodal transport, licenses for the carriage of goods in European Union member states or the expansion of Europe's largest dry cargo port in Małaszewicze.

OVER **50%** OF TRANSPORT SERVICES BY PKP CARGO ON THE FOREIGN ROUTES are the transport of hard coal, iron ore and aggregates.



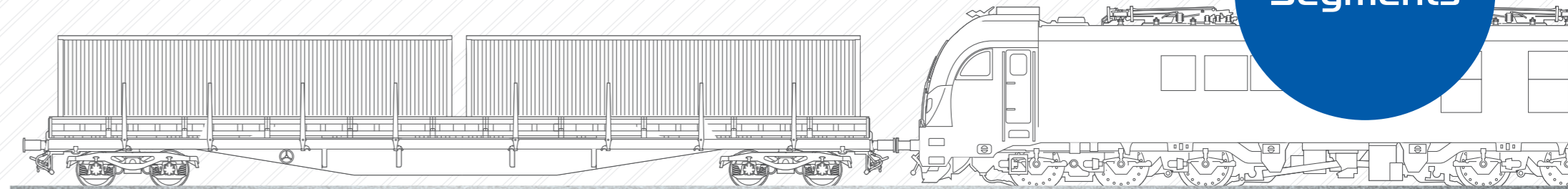
EVERY **4TH** TRAIN ON THE FOREIGN ROUTES is a container train.



NEARLY **4,5 million tons** of CRUDE OIL AND CHEMICALS ARE TRANSPORTED BY PKP CARGO in Poland and abroad each year.



Segments



RANGE OF SERVICES



Intermodal
PKP CARGO S.A. offers the provision of intermodal transport services on a whole trainset and dispersed basis. The company has a fleet of dedicated wagons for intermodal transport: 40-, 60-, 80- and 90-foot platforms, and modern multi-system, electric and diesel locomotives.



Coal
PKP CARGO S.A. has the largest fleet of rolling stock in Poland for the transport of bulk cargo and solid fuels. The company is responsible for carrying out strategic supplies of raw materials for industry within Poland and across Europe, including to Germany, France, Hungary, Romania and Herzegovina, providing its customers with comprehensive services.



Aggregates and construction materials
The company delivers raw materials, prefabricated products and finished products to enterprises involved in the execution of construction projects (roads, rail lines, airports). PKP CARGO S.A. also transports aggregates, sand, gravel, cement, lime and a variety of other products to warehouses stocking construction materials.



Liquid fuels
Annually, the company transports nearly 1.5 million tons of crude oil and petroleum products (including gasolines, oils and lubricants) in Poland and internationally. It provides fuel transshipment services in terminals located in seaports and at the interface between wide-gauge and standard-gauge rail lines.



Fertilizers
PKP CARGO S.A. has specialized rolling stock for the transport of bulk and packaged fertilizers. The company's technical infrastructure and extensive experience permit the provision of comprehensive transport services to the country's largest fertilizer manufacturers.



Chemicals
PKP CARGO S.A. transport approx. 3 million tons of chemicals annually of which 80% is hazardous materials and substances. The company has extensive long-term experience in transporting such loads, guaranteeing compliance with the strictest standards in terms of freight safety and environmental protection.



Agricultural products
The company offers the transport of grain, rapeseed, sugar and fodders using type Ta and U specialized wagons. The company's transport services are provided in compliance with the international GMP+ standard.



Timber and wood-based panels
Freight services are provided in whole trainsets or separate wagons, with the use of stake wagons and hopper car (for the transport of timber) or type of box car (H) (for the transport of wood-based panels).



Paper and cellulose
PKP CARGO S.A. transports this type of freight using the special type of box car (H) as part of both export trade and import trade, delivering goods to a place of the customer's choosing, also via seaports.



Extraordinary and military transport
PKP CARGO S.A. provides extraordinary transport services, including as part of logistic projects executed by the Polish army and its NATO allies. The company also provides transport services for the execution of projects related to the modernization of rail lines (long rails, track machinery), for industry (transformers, generators, components of industrial units) and urban underground mass transit systems (metro wagons).



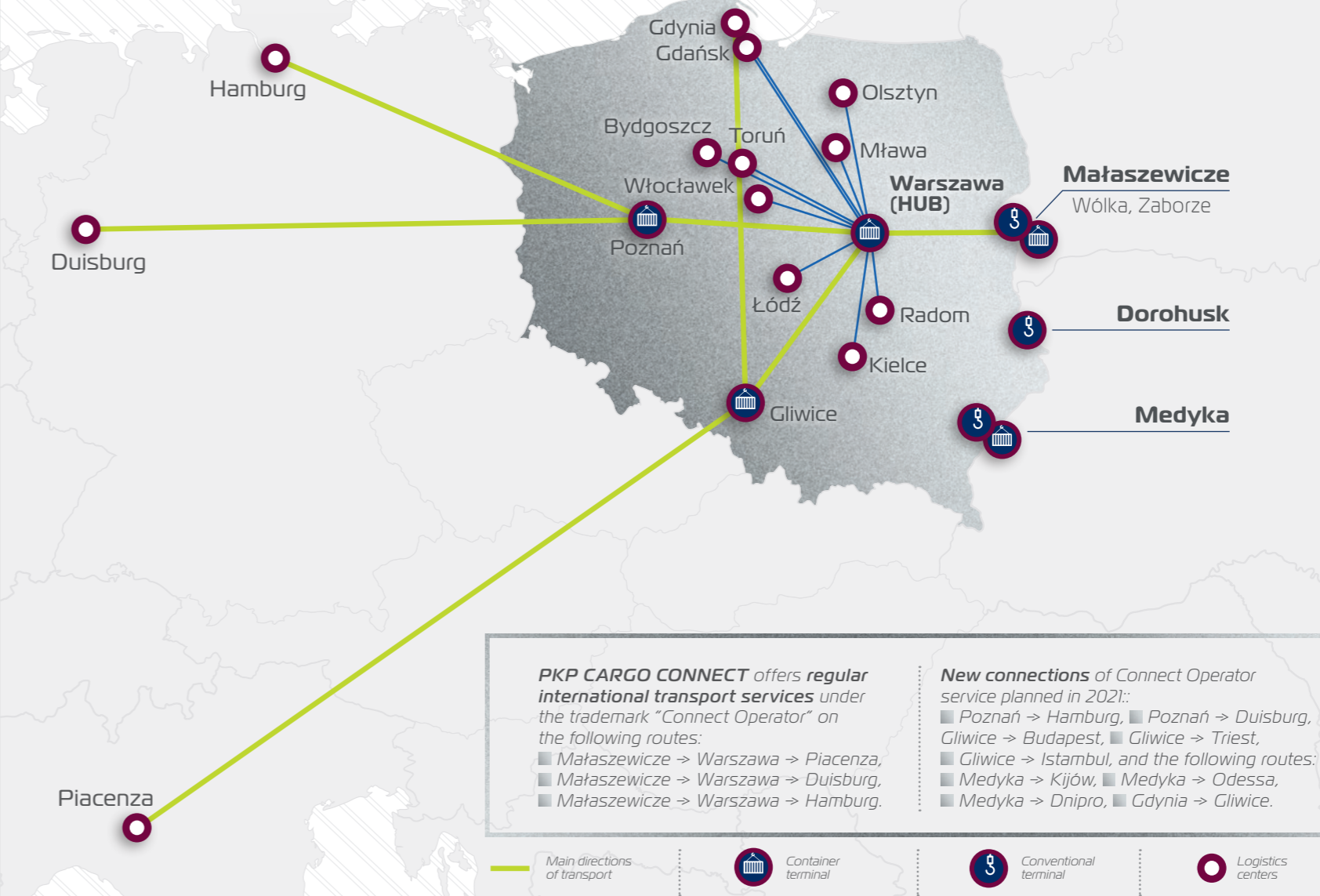
PKP CARGO CONNECT is an international the logistics operator providing comprehensive services in the fields of transport, transshipment, storage and customs clearance of freight.

The company specializes in domestic and international transport of containers, swap bodies and semi-trailers, using customized trains and operator trains under the trademark the Connect Operator. As a leading logistics operator, the company also offers intermodal solution which include sea transport, road transport and rail transport not only in Poland and other EU countries, but also in Russia, Belarus, Ukraine, Kazakhstan, Turkey and the United Kingdom. The company provides freight forwarding services related to rail transport of all types of cargo, in separate wagons, wagon sets and whole trains. It also provides full track load (FTL) and less than truck load (LTL) road transport services, refrigerated transport services (with the option of continuous temperature monitoring) and the carriage of dangerous goods by road (ADR). The company offers door-to-door, just-in-time, place-on-time and other types of services.

PKP CARGO CONNECT has an extensive network of customs agencies located

at Poland's rail border crossings, seaports and elsewhere across the country.

WE CONTINUE TO DEVELOP NEW DOMESTIC AND INTERNATIONAL CONNECTIONS



PKP CARGO CONNECT provides comprehensive intermodal services through its network of terminals, including three container terminals located in Poznań, Gliwice and Warsaw, 3 conventional terminals located in Wólka, Zaborze (on the border with Belarus) and Dorohusk, and a conventional/container terminal in Medyka.





PKP CARGO TERMINALE operations specialized logistics centers in Małaszewicze and Medyka-Żurawica. The company provides services enabling international trade, chiefly between the European Union and China on one side and Ukraine and Russia on the other.

PKP CARGO TERMINALE has infrastructure and technical facilities for terminals at the interface between standard-gauge (1,435 mm) and wide-gauge (1,520 mm) rail tracks, enabling the transshipment and loading of goods in rail and road transport, the warehousing, storage, sorting, packaging and crushing of goods, and gauge-switching for wagons carrying goods unsuitable for pump-over or transshipment.

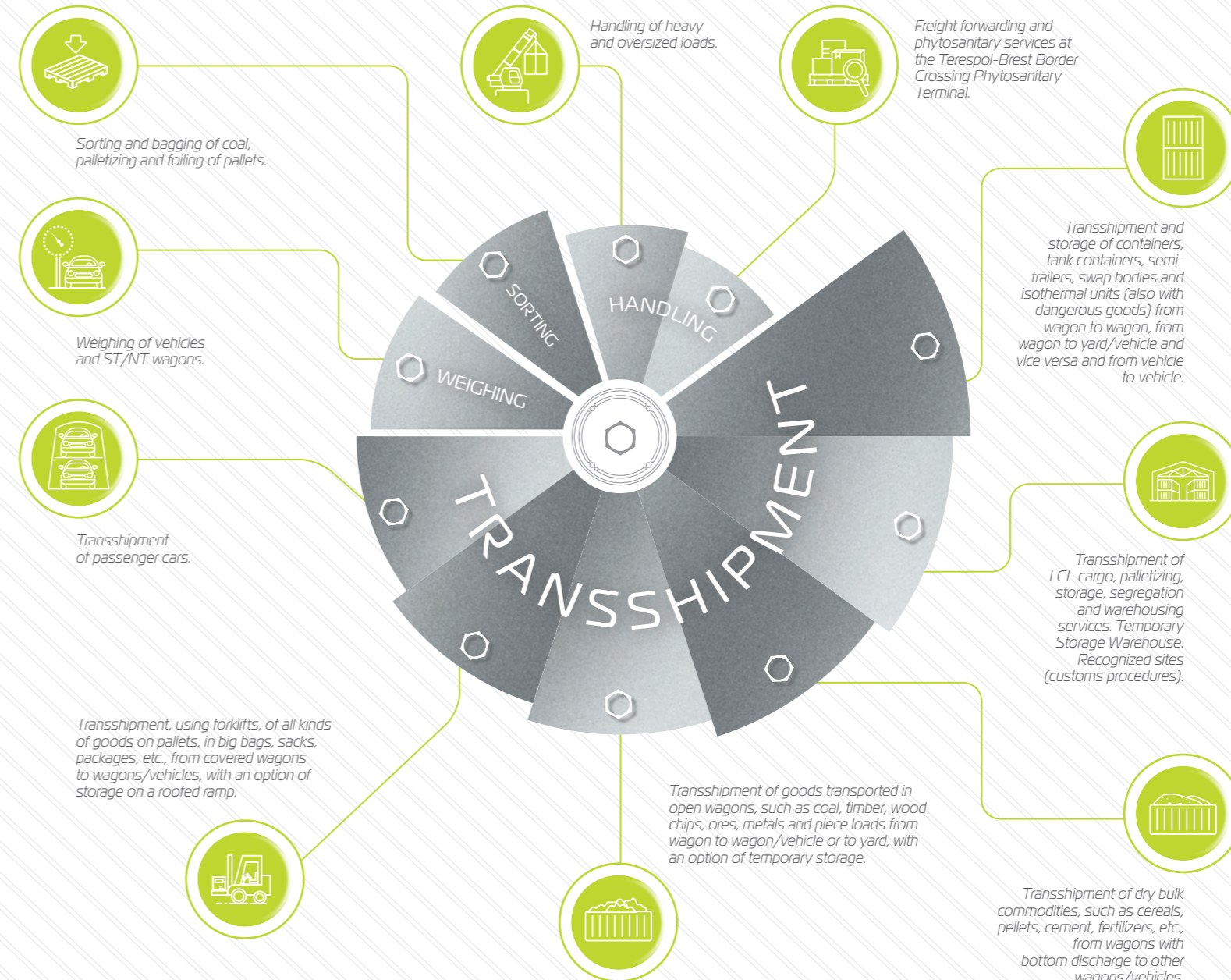
PKP CARGO GROUP'S TERMINALS



The PKP CARGO Group owns a network of container terminals and conventional terminals that handle the flow of goods in Poland and internationally.

In our specialized logistics centers in Małaszewicze and Medyka-Żurawica, we provide comprehensive services with the use of cranes, transshipment cranes, excavators and other equipment to handle heavy and oversized loads, bulk commodities, fertilizers, timber and metals. Using our advanced technical facilities, we are also capable of providing transshipment and storage services involving containers, tank containers, isothermal units, semi-trailers and swap bodies, forklift handling of all types of goods on pallets, in big bags, sacks, packages, as well as customs and freight forwarding services.

OTHER AREAS OF ACTIVITY AT TERMINALS



The company owns a wagon thaw room facility.

120
LOADED
WAGONS

may be defrosted simultaneously in six chambers.



300

transshipment operations per day at the Małaszewicze terminal.



2000
TEU

- current capacity of the storage yards at the Małaszewicze terminal. After the upgrade, this capacity will increase to 2,500 TEU.



2-4
HOURS

is the average handling time per train at the Małaszewicze container terminal.





PKP CARGO INTERNATIONAL

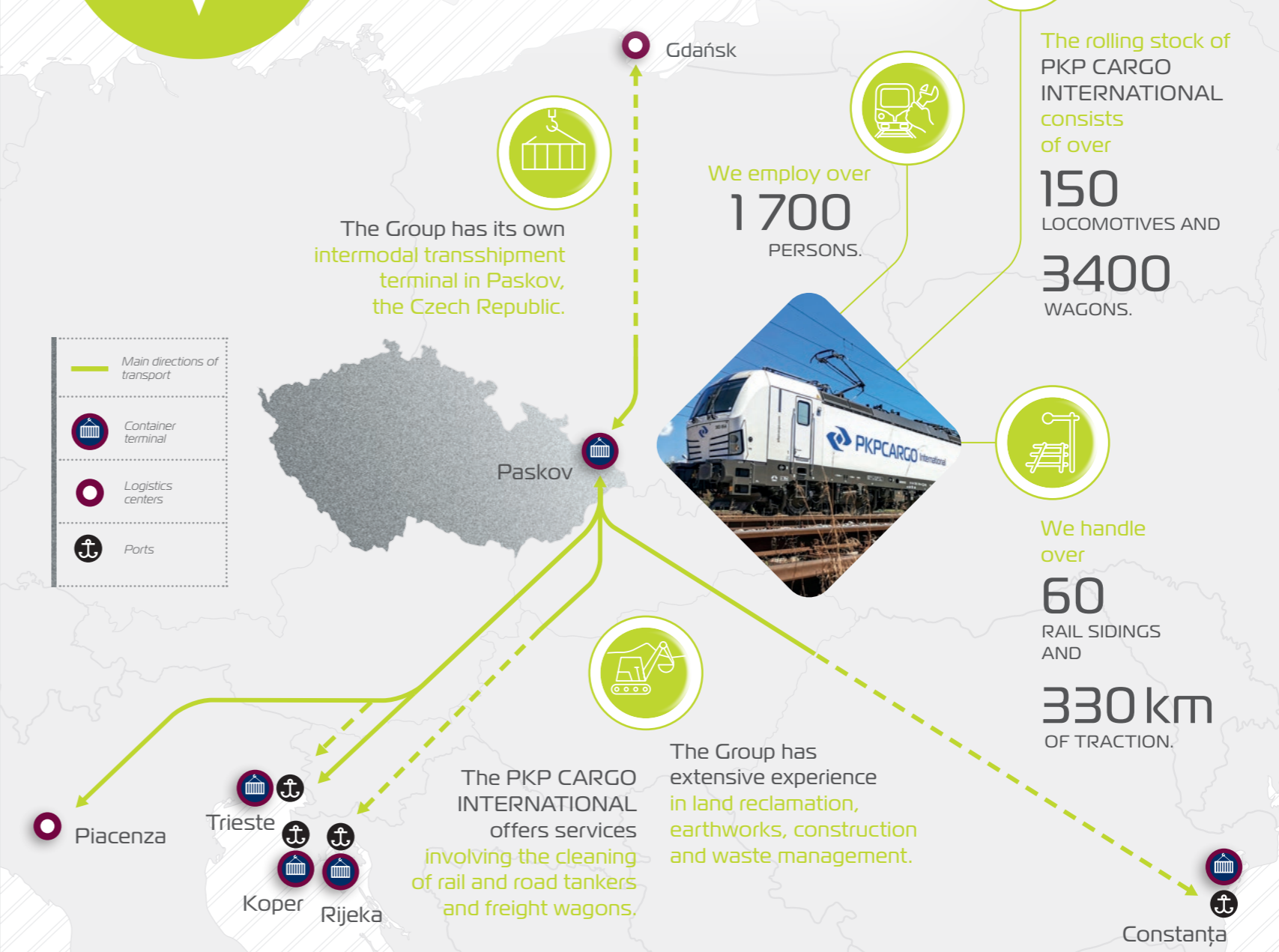
The PKP CARGO INTERNATIONAL offers comprehensive services in the fields of rail transport, intermodal transport, rail freight forwarding, siding services, construction of railway facilities, track services, rental and repair of wagons and repair and maintenance of locomotives.

Owing to the purchase of multi-system locomotives, the acquisition of the Slovenian company Primol-Rail, cooperation with subsidiaries in Slovakia and Hungary, cooperation with leading global logistics operators and synergies arising from interactions with the parent company PKP CARGO S.A., the Group is ramping up the growth of transport services provided under its own license in the North-South corridor, especially on routes from European terminals to and from Adriatic ports.

PKP CARGO INTERNATIONAL offers *know-how* the areas of **international intermodal transport** and comprehensive logistics services.



WE CONNECT THE ADRIATIC SEA WITH THE BALTIC SEA



Through gradual diversification and expansion of the portfolio of services, **INTERMODAL TRANSPORT HAS BECOME THE MAIN DIRECTION OF GROWTH FOR THE PKP CARGO INTERNATIONAL.**

INTERMODAL TRANSPORT accounts for nearly **40%** of the total volume of services.



CONTACT DETAILS:

PKP CARGO S.A.

Phone: 0 801 022 042

Phone: +48 32 722 14 14

E-mail: infolinia@pkpcargo.com

PKP CARGO CONNECT SP. Z O.O.

Phone: +48 22 534 03 00

E-mail: info@pkpcc.com

PKP CARGO TERMINALE SP. Z O.O. Małaszewicze

Phone: +48 83 343 75 63

E-mail: sekretariat.malaszewicze@pkpcargoterminal.com

Żurawica

Phone/fax: +48 16 735 13 02

E-mail: sekretariat.zurawica@pkpcargoterminal.com

PKP CARGO INTERNATIONAL A.S.

Phone: +420 596 166 111

E-mail: sales@pkpcargointernational.com